POTASH & PHOSPHATE INSTITUTE

NORTH AMERICAN PRODUCERS

POTASH EXPORTS

(Short Tons K_2O)

JANUARY-MARCH 1985

AGRICULTURAL COUNTRY	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	SULPHATES	TOTAL
Australia	-	19,011	18,645	-	1,384	39,040
Brazil	25,941	9,201	40,207	-	-	75,349
Chile	7,046	-	-	-	-	7,046
China	27,951	-	-	-	-	27,951
Colombia	15,185	-	1,877	-	1,157	18,219
Denmark	2,549	-	-	-	-	2,549
Dom.Republic	-	-	3,669	-	-	3,669
Ecuador	2,182	-	2,182	-	55	4,419
France	51,677	-	-	-	-	51,677
Honduras	(38,286)	-	-	-	-	(38,286)
India	106,854	-	-	4,347	-	111,201
Indonesia	67,891	-	-	-	-	67,891
Japan	51,509	16,196	7,187	14,471	9,040	98,403
Korea	66,566	-	-	-	-	66,566
Malaysia	53,194	-	-	-	-	53,194
Mexico	29,364	-	14,011	-	7,829	51,204
New Zealand	30,630	-	4,038	-	-	34,668
Panama	-	-	-	-	2	2
Peru	8,224	-	-	-	254	8,478
Puerto Rico	-	4,856	-	-	-	4,856
Philippines	10,160	-	-	-	73	10,233
South Africa	3,355	-	3,349	-	-	6,704
Sri Lanka	13,824	-	-	-	-	13,824
Switzerland	(35,146)	-	-	-	-	(35,146)
Taiwan	22,944	-	-	-	-	22,944
TOTAL AGRIC.	523,614	49,264	95,165	18,818	19,794	706,655
			NON-AGRICULTURAL			
Japan	215	-	-	15,658	-	15,873
Mexico	2,407	-	-	-	-	2,407
Sweden	347	-	-	-	-	347
Un.Kingdom	200	-	-	-	-	200
TOT.NON-AG.	3,169	-	-	15,658	-	18,827
TOTAL EXPORTS	526,783	49,264	95,165	34,476	19,794	725,482

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POTASH & PHOSPHATE INSTITUTE

QUARTERLY POTASH REPORT SUMMARY

(Short Tons K_2O)

JANUARY-MARCH

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1985	1984	Change %	1985	1984	Change %	1985	1984	Change %
Beginning Inventory	1,700,814	949,646	+79.1%	349,310	434,338	-19.6%	2,050,124	1,383,984	+48.1%
(+) Production	2,152,082	2,301,184	- 6.5%	406,484	465,145	-12.6%	2,558,566	2,766,329	- 7.5%
(-) Ending Inventory	2,068,366	1,378,232	+50.1%	335,590	414,008	-18.9%	2,403,956	1,792,240	+34.1%
(=) Total Disappearance	1,784,530	1,872,598	- 4.7%	420,204	485,475	-13.4%	2,204,734	2,358,073	- 6.5%
(-) Exports	549,988	747,896	-26.5%	175,494	99,697	+76.0%	725,482	847,593	-14.4%
(=) Disappearance-Canada & United States	1,234,542	1,124,702	+ 9.8%	244,710	385,778	-36.6%	1,479,252	1,510,480	- 2.1%

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. & CANADIAN PRODUCERS
JANUARY-MARCH QUARTER 1985 AND 1984

	PRODUCTION K_2O JAN-MAR		ENDING INVENTORY K_2O MAR 31		DISAPPEARANCE K_2O JAN-MAR	
	1985	1984	1985	1984	1985	1984
Spec. Std. Muriate	50,941	92,624	25,747	49,911	43,642	86,922
Standard Muriate	735,423	700,023	594,316	323,418	609,373	731,679
Chemical Muriate	29,583	31,342	14,222	2,608	21,051	30,995
Coarse Muriate	692,985	894,510	826,395	680,162	591,174	655,013
Granular Muriate	727,206	755,304	655,077	471,186	649,920	557,557
Soluble Muriate	253,740	217,903	199,974	162,684	214,926	206,920
Sulphates	68,688	74,623	88,225	102,271	74,648	88,987
Total	2,558,566	2,766,329	2,403,956	1,792,240	2,204,734	2,358,073

	AGRICULTURAL SALES K_2O JAN-MAR				NON-AGRICULTURAL SALES K_2O JAN-MAR				TOTAL SALES K_2O AG & NON-AG JAN-MAR	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1985	1984	1985	1984	1985	1984	1985	1984	1985	1984
Spec. Std. Muriate	661	1,350	44,293	42,558	-	-	-	-	44,954	43,908
Standard Muriate	119,065	143,497	479,321	579,781	30,085	33,909	2,405	1,686	630,876	758,873
Chemical Muriate	-	-	-	-	27,161	30,526	764	161	27,925	30,687
Coarse Muriate	605,048	605,540	49,264	68,136	-	-	-	-	654,312	673,676
Granular Muriate	511,147	446,164	95,165	93,387	-	-	-	-	606,312	539,551
Soluble Muriate	130,507	142,050	18,818	23,859	38,794	26,030	15,658	14,120	203,777	206,059
Sulphates	54,039	59,643	19,794	23,801	698	1,190	-	104	74,531	84,738
Total	1,420,467	1,398,244	706,655	831,522	96,738	91,655	18,827	16,071	2,242,687	2,337,492

Note: Exports are listed on reverse side.

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
JANUARY-MARCH QUARTER 1985 AND 1984

	PRODUCTION K_2O JAN-MAR		ENDING INVENTORY K_2O MAR 31		DISAPPEARANCE K_2O JAN-MAR	
	1985	1984	1985	1984	1985	1984
Spec. Std. Muriate	50,941	92,624	25,747	49,911	43,642	86,922
Standard Muriate	571,885	575,362	504,626	196,271	435,551	569,177
Chemical Muriate	23,775	20,070	12,645	1,102	14,016	20,687
Coarse Muriate	663,905	830,783	774,095	603,259	559,064	594,700
Granular Muriate	603,607	573,458	557,958	366,026	531,442	403,072
Soluble Muriate	237,969	208,887	193,295	161,663	200,815	198,040
Total	2,152,082	2,301,184	2,068,366	1,378,232	1,784,530	1,872,598

	AGRICULTURAL SALES K_2O				NON-AGRICULTURAL SALES K_2O				TOTAL SALES K_2O AG & NON-AG	
	U.S. & CANADA JAN-MAR		EXPORTS JAN-MAR		U.S. & CANADA JAN-MAR		EXPORTS JAN-MAR		JAN-MAR	
	1985	1984	1985	1984	1985	1984	1985	1984	1985	1984
Spec. Std. Muriate	661	1,350	44,293	42,558	-	-	-	-	44,954	43,908
Standard Muriate	77,986	88,787	374,596	522,664	6,049	7,513	(1)	2	458,630	618,966
Chemical Muriate	-	-	-	-	20,473	20,217	416	161	20,889	20,378
Coarse Muriate	584,219	544,891	37,787	64,470	-	-	-	-	622,006	609,361
Granular Muriate	426,746	309,601	58,421	80,062	-	-	-	-	485,167	389,663
Soluble Muriate	126,133	136,403	18,818	23,859	29,084	22,632	15,658	14,120	189,693	197,014
Total	1,215,745	1,081,032	533,915	733,613	55,606	50,362	16,073	14,283	1,821,339	1,879,290

Note: Exports are listed on reverse side.

POTASH & PHOSPHATE INSTITUTE

CANADIAN PRODUCERS POTASH EXPORTS

(Short Tons K_2O)

JANUARY-MARCH 1985

AGRICULTURAL COUNTRY	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	TOTAL
Australia	-	17,403	16,233	-	33,636
Brazil	17,950	4,188	17,641	-	39,779
Chile	7,046	-	-	-	7,046
China	27,951	-	-	-	27,951
Denmark	2,549	-	-	-	2,549
France	51,677	-	-	-	51,677
Honduras	(38,286)	-	-	-	(38,286)
India	106,854	-	-	4,347	111,201
Indonesia	67,891	-	-	-	67,891
Japan	33,670	16,196	7,187	14,471	71,524
Korea	66,566	-	-	-	66,566
Malaysia	53,194	-	-	-	53,194
Mexico	-	-	14,011	-	14,011
New Zealand	6,690	-	-	-	6,690
Philippines	10,160	-	-	-	10,160
South Africa	3,355	-	3,349	-	6,704
Sri Lanka	13,824	-	-	-	13,824
Switzerland	(35,146)	-	-	-	(35,146)
Taiwan	22,944	-	-	-	22,944
TOTAL AGRIC.	418,889	37,787	58,421	18,818	533,915
		NON-AGRICULTURAL			
Japan	215	-	-	15,658	15,873
Un.Kingdom	200	-	-	-	200
TOTAL NON-AG.	415	-	-	15,658	16,073
TOTAL EXPORTS	419,304	37,787	58,421	34,476	549,988

POTASH & PHOSPHATE INSTITUTE

U. S. PRODUCERS POTASH EXPORTS

(Short Tons K_2O)

JANUARY-MARCH 1985

AGRICULTURAL COUNTRY	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	SULPHATES	TOTAL
Australia	-	1,608	2,412	-	1,384	5,404
Brazil	7,991	5,013	22,566	-	-	35,570
Colombia	15,185	-	1,877	-	1,157	18,219
Dom.Republic	-	-	3,669	-	-	3,669
Ecuador	2,182	-	2,182	-	55	4,419
Japan	17,839	-	-	-	9,040	26,879
Mexico	29,364	-	-	-	7,829	37,193
New Zealand	23,940	-	4,038	-	-	27,978
Panama	-	-	-	-	2	2
Peru	8,224	-	-	-	254	8,478
Puerto Rico	-	4,856	-	-	-	4,856
Philippines	-	-	-	-	73	73
TOT.AGRIC.	104,725	11,477	36,744	-	19,794	172,740
			NON-AGRICULTURAL			
Mexico	2,407	-	-	-	-	2,407
Sweden	347	-	-	-	-	347
TOTAL AGRIC.	2,754	-	-	-	-	2,754
TOTAL EXPORTS	107,479	11,477	36,744	-	19,794	175,494